



भारतीय प्रबंध संस्थान रोहतक
INDIAN INSTITUTE OF MANAGEMENT ROHTAK

EXECUTIVE
EDUCATION
PROGRAMME

NURTURING FUTURE LEADERSHIP PROGRAM

Under the aegis of Malaviya Mission Teacher Training Programme (MMTTP)
(05 – 09 March, 2024)

Programme Coordinator
Professor Dheeraj Sharma



Programme Faculty In-Charges

Professor Koustab Ghosh

Professor S K Pandey

ABOUT IIM ROHTAK

Indian Institute of Management Rohtak is the IIM established by the Ministry of Education, Government of India vide IIM Act 2017. IIM Rohtak is an institute of national importance as per Ministry of Education, Government of India. IIM Rohtak ranked 12th in the Management Category in NIRF India Rankings 2023. Established in 2009, Indian Institute of Management Rohtak is a benchmark for top management education in India with a vision to become a global leader in due course. The institute has an enlightened and progressive leadership, acclaimed faculty members, extensive infrastructure and robust teaching pedagogy in place. It continues to impart knowledge in the management domain with a unique cross-functional perspective to prepare future leaders who can manage and create powerful organizations. To realize the vision of the Institute, IIM Rohtak is providing world-class education in management not only through full-time and regular programmes but also through various long duration and short duration programmes. Located within the National Capital Region (NCR) of India, IIM Rohtak is 90 minutes from Delhi international airport. The state-of-the-art campus spread over an area of 200 acres is strategically located on National Highway - 10 and is well connected to Delhi. IIM Rohtak has been ranked amongst the top five IIMs in research. Institute offers a dynamic environment for high-quality research in all functional areas of management that will benefit various segments of the business and society.

ABOUT THE PROGRAMME

Developing and understanding the portrait of effective senior leadership requires understanding senior leadership's role expectations in any work domain. This programme will benefit leaders from various disciplines to answer the multifaceted question. Further, this programme will help the participant develop a greater appreciation of senior leaders' qualities and will empower them to prepare themselves for enterprise transformation in their respective organizations to achieve high-performance outcomes. By understanding and augmenting their self-motivation and tenacity, they will become self-aware. Post-self-awareness, they may begin to start the process of re-orienting themselves through a deeper understanding of various concepts associated with leadership, communication, coordination, negotiation, motivation, and organizational variables. Overall, it is expected that participants in this programme will be equipped to successfully navigate the complexities, challenges, and subtleties of senior leadership positions.

PROGRAMME SCHEDULE

Duration:	05 days (March 05 – March 09, 2024)
Total Sessions:	21 sessions of 75 minutes each
Arrival on:	March 04, 2024, 4 PM onwards
05.00 to 05.30 PM	Registration and Tea
05.40 PM to 06.55 PM	Introduction to the programme and case method of learning
07.00 PM to 08.00 PM	Next Day's Case Preparations in Groups at Syndicate Rooms
08.00 PM to 09.00 PM	Dinner
09.00 PM to 10.00 PM	Next Day's Case Preparations in Groups at Syndicate Rooms
Departure on	March 09, 2024

Day and Date	Session	Session Objective	Topic and Coverage	Session Material	Session Instructor
Day I (General Management, Emotional Intelligence and Teamwork)					
This module aims at focusing on individual personality to highlight the importance of personality in decision making. The motive is to sensitise participants of their own personality and emotional quotients to work towards improving the same.					
05th March 2024	Breakfast (8.00AM - 9.00 AM)				
	Engagement in small group case discussion (9.00 AM - 10. AM)				
	10.20 AM to 11.35 AM (Session 2)	Stress Management Resisting self-focus Interpersonal effectiveness	Case discussion		
	Tea Break (11.35 AM - 11.55 AM)				
	11.55AM to 01.10 PM (Session 3)	Communicating as a leader Ability to inspire Ability to persuade	Exercise		
	Lunch (01.10 PM - 02.30 PM)				
	02.30 PM to 03.45 PM (Session 4)	Emotional Intelligence Your EI style Developing EQ	Case discussion		
	Tea Break (03.45 PM - 04.05 PM)				
	04.05 PM to 05.20 PM (Session 5)	Applying EQ EQ at Workplace EQ for Teamwork	Exercise and class discussion		
	Refreshment (05.30 PM)				
Next Days Preparation (06.00 PM - 08.00 PM) then (09.00 PM to 10.00 PM) Dinner (08.00 PM - 09.00 PM)					
Day II (Leadership Skills and Strategic Communication)					
This module familiarizes participants with contemporary leadership aspects and such leadership behaviours that can make a mark on the followers for achieving the leader's vision.					
06th March 2024	Breakfast (8.00AM - 9.00 AM)				
	Engagement in small group case discussion (9.00 AM - 10. AM)				
	10.20 AM to 11.35 AM (Session 6)	Craft a vision Understand the environment Create a work environment	Case discussion		
	Tea Break (11.35 AM - 11.55 AM)				
	11.55AM to 01.10 PM (Session 7)	Align People to organizational goals Motivate others New methods to achieve the target	Interactive discussion		
	Lunch (01.10 PM - 02.30 PM)				
	❖ Group Photograph (02.20 PM)				
	02.30 PM to 03.45 PM (Session 8)	Going beyond Duty Responsibility to Others Avoid Self-serving Desires Decisiveness Taking responsibility	Case discussion		
	Tea Break (03.45 PM - 04.05 PM)				

	04.05 PM to 05.20 PM (Session 9)	Values, beliefs Character Crisis handling Commitment to excellence	Case discussion		
Refreshment (05.30 PM)					
Next Days Preparation (06.00 PM - 08.00 PM) then (09.00 PM to 10.00 PM) Dinner (08.00 PM - 09.00 PM)					

Day III (Leadership Imperatives for Culture Building and Professional Skills)

This module emphasizes the importance of leaders' ability to be decisive when facing high risk and unprecedented situations for which specific training and SOPs do not exist.

	Breakfast (8.00AM - 9.00 AM)				
	Engagement in small group case discussion (9.00 AM - 10.00 AM)				
07th March 2024	10.20 AM to 11.35 AM (Session 10)	Cognitive biases in decision making Crisis leadership Managing complex organizations	Case Discussion		
	Tea Break (11.35 AM - 11.55 AM)				
	11.55 AM to 01.10 PM (Session 11)	Cognitive biases in decision making Crisis leadership Managing complex organizations	Case Discussion		
	Lunch (01.10 PM - 02.30 PM)				
	02.30 PM to 03.45 PM (Session 12)	Problem Solving and Decision Making	Case Discussion		
	Tea Break (03.45 PM - 04.05 PM)				
	04.05 PM to 05.20 PM (Session 13)	Implementing a Solution	Case Discussion		
	Refreshment (05.30 PM)				
	Next Days Preparation (06.00 PM - 08.00 PM) then (09.00 PM to 10.00 PM) Dinner (08.00 PM - 09.00 PM)				

Day IV (Critical Thinking and Self-Management)

This module helps participants sharpen their critical thinking & Decision Making skills.

	Breakfast (8.00AM - 9.00 AM)				
	Engagement in small group case discussion (9.00 AM - 10.00 AM)				
08th March 2024	10.20 AM to 11.35 AM (Session 14)	Identify crucial problems And assess systematically	Case Discussions		
	Tea Break (11.35 AM - 11.55 AM)				
	11.55 AM to 01.10 PM (Session 15)	Identify crucial problems And assess systematically	Case Discussion		
	Lunch (01.10 PM - 02.30 PM)				
	02.30 PM to 03.45 PM (Session 16)	Managing stress at work place	Case Discussion		
	Tea Break (03.45 PM - 04.05 PM)				
	04.05 PM to 05.20 PM (Session 17)	Nurturing Creative Ideas for Effective Decision Making	Case Discussion		
	Refreshment (05.30 PM)				

	Next Days Preparation (06.00 PM - 08.00 PM) then (09.00 PM to 10.30 PM)			
	Dinner (08.00 PM - 09.00 PM)			
Day V (Conscientious Citizenship)				
Environment to expand awareness of social, global and environmental conditions and empowering to assume responsibility and commitment for the improvement.				
	Breakfast (8.00AM -8.40 AM)			
	Engagement in small group case discussion (9.00 AM - 10.00 AM)			
09th March 2024	08.45 AM to 10.00 AM (Session 18)	Conscious Citizenship: The Role of Education in Creating a Fair and Sustainable Future	Case Discussion	
	Tea Break (11.35 AM - 11.55 AM)			
	10.20 AM to 11.35 AM (Session 19)	Conscious Citizenship: The Role of Education in Creating a Fair and Sustainable Future	Case Discussion	
	Lunch (01.10 PM - 02.30 PM)			
	02.30 PM to 03.45 PM (Session 20)	Assimilation and Learnings	Group Presentations	
	Valedictory Session and Feedback (03.45 PM to 04.00 PM)			
	Refreshment (04.00 PM)			



Prof. Dheeraj Sharma
Programme Coordinator

Prof. Dheeraj Sharma is Director, Indian Institute of Management Rohtak. He is also Professor at IIM Ahmedabad (on leave). He has taught at numerous educational institutions in Europe, Asia, and North America. Prof. Sharma has a doctoral degree in business administration with a major in marketing strategy and a double minor in psychology and quantitative analysis from Louisiana Tech University, USA. His primary research interests are “relationships” in business domain and has over 150 articles published in reputable journals and conference proceedings. He has also authored 10 books. He has been involved in consultancy work and/or executive training with several organizations in the private sector and public policy domain. He continues on the board of several corporations. He is also member of the Economic Advisory Council of Govt. of Haryana.

- **Programme Fee: INR 50,000/-** per participant (inclusive of food and boarding charges for 5 days)

Note:

1. Keeping mobile phones in class is not allowed. Participants can keep their mobile phones in silent mode in their backpack. Using mobile phones during class is strictly prohibited. Attending 100% sessions are compulsory failing which the participant will not be able to achieve the certificate.

CONTACT US

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